



MICHAEL A. GUIDO
MAYOR

CITY OF DEARBORN

Home Town of Henry Ford

DEPARTMENT OF ECONOMIC & COMMUNITY DEVELOPMENT
ROMEO G. BETEA, DIRECTOR

July 22, 2002

City of Lansing
124 W. Michigan Avenue
Lansing, MI 48933

ATTN: Mayor David C. Hollister

Dear Mayor Hollister:

We are currently engaged with the Burton-Katzman Development Company. They successfully participated in a developer selection process established by Mayor Guido for an important six-acre redevelopment site in our downtown.

A group of citizens, businesses, city officials and administrators recommended their mixed-use project and firm from a field of six. That recommendation led to their being selected as our Preferred Developer for the project.

They are about halfway through the 180-day period granted them and they have exceeded our expectations on every level. We believe they will bring this long anticipated project to a construction stage earlier than anticipated barring any anticipated events.

The Burton-Katzman team is a pleasure to work with. They have presented a professional, competent and insightful approach that has helped to build consensus amongst a variety of competing factors throughout the community. Their team has also displayed an innate ability to anticipate and address community-based concerns which we find most appealing.

I high would highly recommend the Burton-Katzman Company for any municipal project in which they may be considered.

I am available for further comment at your convenience.

Sincerely,

Romeo G. Betea, Director
Economic and Community Development

cc: Mayor Guido